

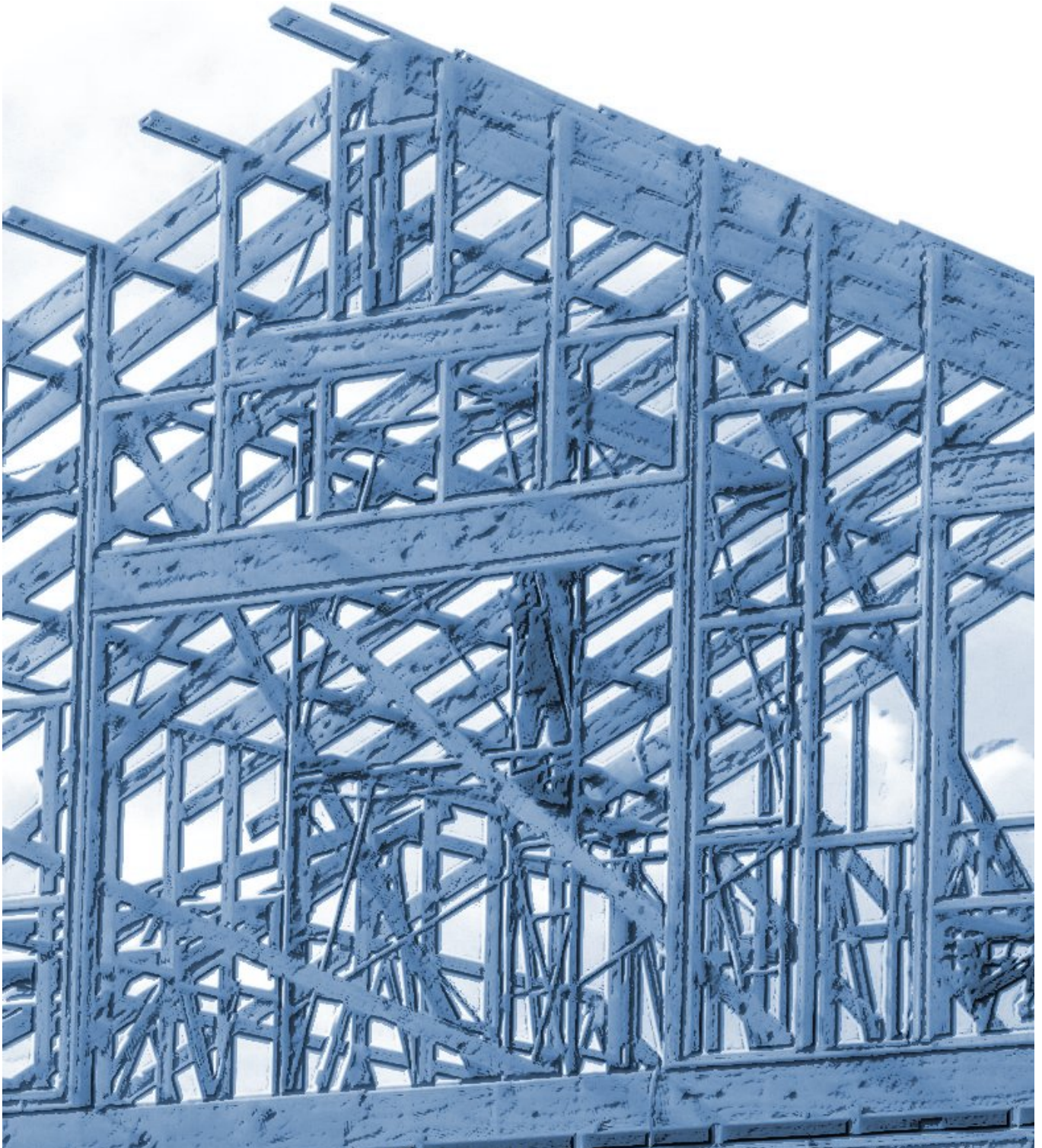


Housing Industry Association

# HOUSING 100

2007-2008

Australia's Largest Home Builders and Residential Developers





Housing Industry Association  
Economics Group

# HIA HOUSING 100

## 2007/08

Previous years back to 1993/94 are available upon request

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# The Housing 100

## Australia's most active homebuilders in 2007/08

The 2007/08 financial year was a difficult one for Australia's new home building sector. Sharp rises in interest rates, fuel costs, and food bills combined with imbedded supply side constraints to contribute a lower number of new homes and units started by Australia's 100 largest builders.

The fifteenth annual HIA Housing 100 survey shows that in 2007/08 the total number of new dwelling starts in Australia increased by 3.1 per cent, but starts by the nation's largest 100 builders fell by 5.7 per cent from 56,332 to 53,098. The top 100 builders constructed 38,991 houses and 8,656 units and townhouses. Their market share declined from 38 per cent in 2006/07 to 34 per cent in 2007/08.

BGC (Australia) was again Australia's largest builder, coming in with a total of 3,304 starts. Over 2007/08 the company built 2,585 detached houses and 719 units. This level of activity was little changed to that for 2006/07. These starts all occurred in Western Australia where the company has considerable market share.

LU Simon Builders was the nation's largest multi-unit builder for the second year in a row. Their 1,259 starts were very close to the 2006/07 level. Mirvac Group started 948 multi-units in 2007/08 making them the second largest builder, a move up from sixth place the previous year.

Housing 100 at a glance	
<b>Starts</b>	
2007/08	53,098
2006/07	56,332
<b>Market Share</b>	
2007/08	34 per cent
2006/07	38 per cent
<b>Revenue*</b>	
2007/08	\$10,757 m
2006/07	\$11,440 m
<b>Main Housing Activity</b>	
Detached Houses	82 per cent
Multi-units	18 per cent
<i>*Estimated revenue earned from sales of housing only. Excludes land.</i>	

LARGEST 20 Home Builders				
Rank		Company	Starts	
2007/08	2006/07		2007/08	2006/07
1	1	BGC (Australia)	3,304	3,343
2	2	Alcock/Brown-Neaves Group*	3,000	3,312
3	3	Meticon Homes	2,277	1,817
4	5	Henley Properties	1,856	1,762
5	9	Mirvac Group	1,767	1,281
6	7	Tamawood*	1,487	1,421
7	4	JWH Group	1,416	1,800
8	10	L.U. Simon Builders	1,259	1,267
9	14	Simonds Group	1,253	1,037
10	13	Coral Homes*	1,229	1,211
11	18	Hickinbotham Group of Companies	1,202	926
12	6	Glenwood Homes	1,170	1,569
13	12	Holondo Homes**	1,116	1,246
14	16	Porter Davis Homes	1,105	986
15	24	GJ Gardner Homes*	1,088	836
16	19	Weeks Group of Companies	1,032	915
17	17	JG King	1,029	986
18	15	Scott Park Homes	931	988
19	8	Investa Property Group	902	1,306
20	28	Devine Group	888	662

\* Some dwellings built under franchise  
 \*\* All dwellings built under franchise